

## **Shell Nigeria Exploration and Production Company Limited (SNEPCo)**

### **Tender Opportunity No Ngo2002219**

### **Provision of Fishing Services Contract**

#### **Introduction**

SNPECo hereby invites reputable and competent Nigerian Companies with the requisite expertise, experience skilled manpower and technology to be considered for inclusion in the bid list for the above contract.

#### **Scope of Work**

**The scope of the work shall include, but not limited to the following:**

- Perform Fishing Services including but not limited to provision of fishing tools for all relevant holes, casing and tubing sizes.
- Provision of mechanical, chemical and hydraulic cutters for cutting and retrieval of casing, drill string, workstring, tubing, coil tubing and/or wireline.
- Furnish all suites of fishing tools in accordance with latest technology and standards, and provide competent personnel for the efficient deployment of such tools to meet the objectives of the job.
- In consultation with Shell Engineer(s) or site representative(s), contractor shall develop a fishing programme and operation sequence and shall furnish Bottom Hole assembly design schematics with appropriate dimensions.
- Carry out all transportation of CONTRACTOR ITEMS and GOODS to and from the PORT OF LOADING and co-ordinate the transportation of CONTRACTOR ITEMS and GOODS to and from offshore installation.
- Provide complete function testing, certification, pressure testing and complete assembly and installation as applicable, of all CONTRACTOR ITEMS on arrival at offshore installation and prior to performing the work.

#### **Mandatory Requirements**

- To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Product Group 10106: Fishing and Repair Tools (Drilling). All successful pre-qualified suppliers in this category will receive a Technical Invitation to Tender (ITT).
  
- To determine if you are pre-qualified and view the product/service you are listed for: Open [www.nipexng.com](http://www.nipexng.com) and access NJQS with your log in details, click on “Continue Joint Qualification Scheme Tool” button, click “check my supplier status” and then click “Supplier Product Group”.
  
- If you are not listed in the product/service category and you are registered in DPR to do business, contact NipeX office at 30 Oyinkan Abayomi Street, Ikoyi Lagos with your valid DPR certificate as evidence for necessary update.
  
- To initiate the NJQS pre-qualification process, access [www.nipexng.com](http://www.nipexng.com) to download the application form, make necessary payments and contact NipeX office for further action.
  
- To be eligible, all tenders must comply with the Nigeria content requirements in the NipeX system.

### **Nigerian Content Requirements**

Vendors are to demonstrate strict compliance with the provisions of Nigeria Oil & Gas Industry Content requirements:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria
  
- International or multinational company working through a Nigerian subsidiary must demonstrate that a minimum 90% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary

- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
- Specific to this project, provide detailed plan for staff training and development on engineering, project management and procurement (including all software to be used, number of personnel name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Provide evidence of domiciliation of project management and procurement centres in Nigeria with physical addresses (not P.O. Box).
- Location of in-country facilities (Equipment, storage, workshops, repair & maintenance facilities and, testing facilities)
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services
- Provide details on any other Nigerian Content initiative your company is involved in.

### **Closing date**

Only Tenderers who are registered with NJQS in the Product Group 101 06 Fishing and Repair Tools (Drilling) as at 29/12/2011 being the advert closing date shall be invited to submit Technical Bids.

### **Additional Information**

Suppliers eligible for this tender opportunity are expected to be prequalified in NJQS under the relevant product/service categories.

All costs incurred in preparing and processing NJQS prequalification shall be to the contractor's accounts.

This advertisement shall neither be construed as any form of commitment on the part of SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY LIMITED to award any contract to any company and or associated companies, subcontractors or agents, nor shall it entitle prequalification companies to make any claims whatsoever, and/or seek any indemnity from SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY and or any of its partners by virtue of such companies having been prequalified in NJQS.

The tendering process shall be the NNPC contracting process requiring prequalified companies to submit technical tenders first. Following a technical review, only technically and financially qualified contractors will be requested to submit commercial tenders.

NNPC/SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY LIMITED reserves the right to reject any and or all pre-qualified suppliers at its sole discretion and at no cost whatsoever.

SHELL NIGERIA EXPLORATION AND PRODUCTION COMPANY LIMITED will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or Agents.

**Expected Contract Start Date: Q3 2012 Contract**

**Duration:** 2 years (plus 1 year extension period)

All respondents to Shell Nigeria advertisements must ensure full compliance with the Nigerian Oil & Gas Industry Content Development Act 2010.

Please visit the NipeX Portal at [www.nipexng.com](http://www.nipexng.com) for this Advert and other information